



INDUSTRY DAY UTAH PROGRAMS 4 MARCH 2025

Chad Caldwell
Colonel, U.S. Army
Commander, Sacramento District

Matthew Webb
LTC, U.S. Army
Acting Division Chief, Contracting

Dr. Jason Cade
Air Force Utah Programs



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Agenda

0800 – 0850	Registration / Sign-In
0900 – 0905	Housekeeping Items
0905 – 0920	Formal Welcome from USACE Leadership
0920 – 0930	Introduction of USACE
0930 – 1130	Presentations of USACE Utah Program
1130 – 1230	Lunch
1230 – 1330	Open Network Opportunity
1330 – 1430	Industry Attendees Open Q&A with USACE
1430 – 1500	Closing Remarks

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Housekeeping Rules

Please silence all cell phones.

Help yourself to Coffee / Water as needed.

Bathroom breaks are on your own / as needed.

The morning session will not be used for questions.
Please save those questions for the afternoon Q&A session.

Emergency Exits locations.

Following the end of Industry Day,
copies of sign-in roster will be shared.



Use your phone
camera to access a
copy of today's slides.



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Formal Welcome

COL. CHAD W. CALDWELL – DISTRICT COMMANDER

Assumed command of the Sacramento District, South Pacific Division, U.S. Army Corps of Engineers on June 23, 2022.

LICENSED ENGINEER IN Missouri; Master's Degrees in Structural Engineering (Stanford University), engineering management (Missouri University of Science and Technology), and National Security and strategic studies (U.S. Naval war college).

Awards and recognition include the Bronze Star Medal, Meritorious Service Medal, Joint Service Commendation Medal, Combat Action Badge, Ranger Tab, And others for Service in Combat and Leadership.

COL CALDWELL emphasizes a leadership philosophy based on trust, empowerment, accountability, and mission delivery through teamwork, development, and intentional actions to achieve success both individually and as a team.





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Introductions

PPMD

Elizabeth Salyers, Deputy District Engineer (DDE) – Senior Civilian for Sacramento District and supports Military, Civil, and IIS Missions.

Dr. Jason Cade, Chief, Air Force & Utah Programs – Responsible for all programs Air Force projects in California and all projects throughout Utah.

Kendrick Lawrence, Program Manager – Responsible for program and projects efforts associated with F-35 program.

Nova Robbins, Program Manager – Responsible for program and project efforts associated with Traditional and non-Traditional MILCON projects.

CONTRACTING

Tre Santos, Chief Construction Contracting Branch – Responsible for all Construction contracts for SPK.

Rachel Kinney, Contracting Section Chief – Responsible for executing all Hill AFB and Utah requirements.

Daniel Czech, Chief Services and Supply Branch – Responsible for District Architect & Engineering, & Service and Supply acquisition.

CONSTRUCTION

Doug Wesemann, Area Engineer – Responsible for executing Construction contracts located throughout California and Utah.

Chris Paxman, Resident Engineer, Utah Resident Office – Responsible for executing Construction contracts in Utah.



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Purpose / Objectives

PURPOSE:

The purpose of this outreach event is to provide insight to the industry on the current and upcoming projects that fall under the Utah Program within the State of Utah.

OBJECTIVES:

- Provide Networking Opportunity
- Communicate Program requirements and schedules
- Gaining an understanding of recent industry developments
- Providing updates to Industry on future program developments and acquisitions

Disclaimer – Non-Endorsement

Information presented by USACE Personnel about programs in the region does not constitute any official position of the Department of the Army (DA), Department of Air Force (AF), Department of Defense (DoD), or USACE Installation customers.

Information presented by USACE Personnel about programs in the region does not constitute a commitment of funds, any offer or solicitation for any business, or any promise by USACE, the United States, or USACE Installation customers regarding future business.

This presentation and this Industry Day do not constitute a solicitation. The US Government is not requesting bids or any effort from contractors until a solicitation is posted to the Federal Business Opportunities website.

References to postings of laws and regulations on the Internet in this presentation do not indicate that the versions posted on the referenced webpages are authoritative or up-to-date.

Contractors with questions about US laws and regulations should seek independent legal advice and should not rely on this presentation.

SOUTH PACIFIC DIVISION VISION

Delivering Bold Solutions to Serve and Strengthen all Communities



SACRAMENTO DISTRICT MISSION

We are a diverse group of dedicated professionals committed to protecting lives and property and serving our nation through partnering and collaboration. We strive to deliver enduring, innovative, and sustainable solutions to our community.



Military Ocean Terminal Concord, CA



Marysville Ring Levee Project, CA



Folsom Dam Raise Project, Dike 8, Folsom CA



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SACRAMENTO DISTRICT LEADERSHIP

Commander



COL Chad Caldwell

Deputy for Project Management (DPM)



Ms. Beth Salyers

Engineering



Mr. Mark
DeRocchi (Rock)

Construction



Mr. Ryan
Larson

Planning



Ms. Alicia
Kirchner

Operations



Mr. Randy Olsen

Real Estate



Mr. Adam Olson

Regulatory



Mr. Michael
Jewell

Contracting



LTC Matthew
Webb

Counsel



Ms. Amanda
Fuller

Resource Management



Ms. Elizabeth
Henson

Sacramento Basin Project Center



Ms. Kristine
Des Champs

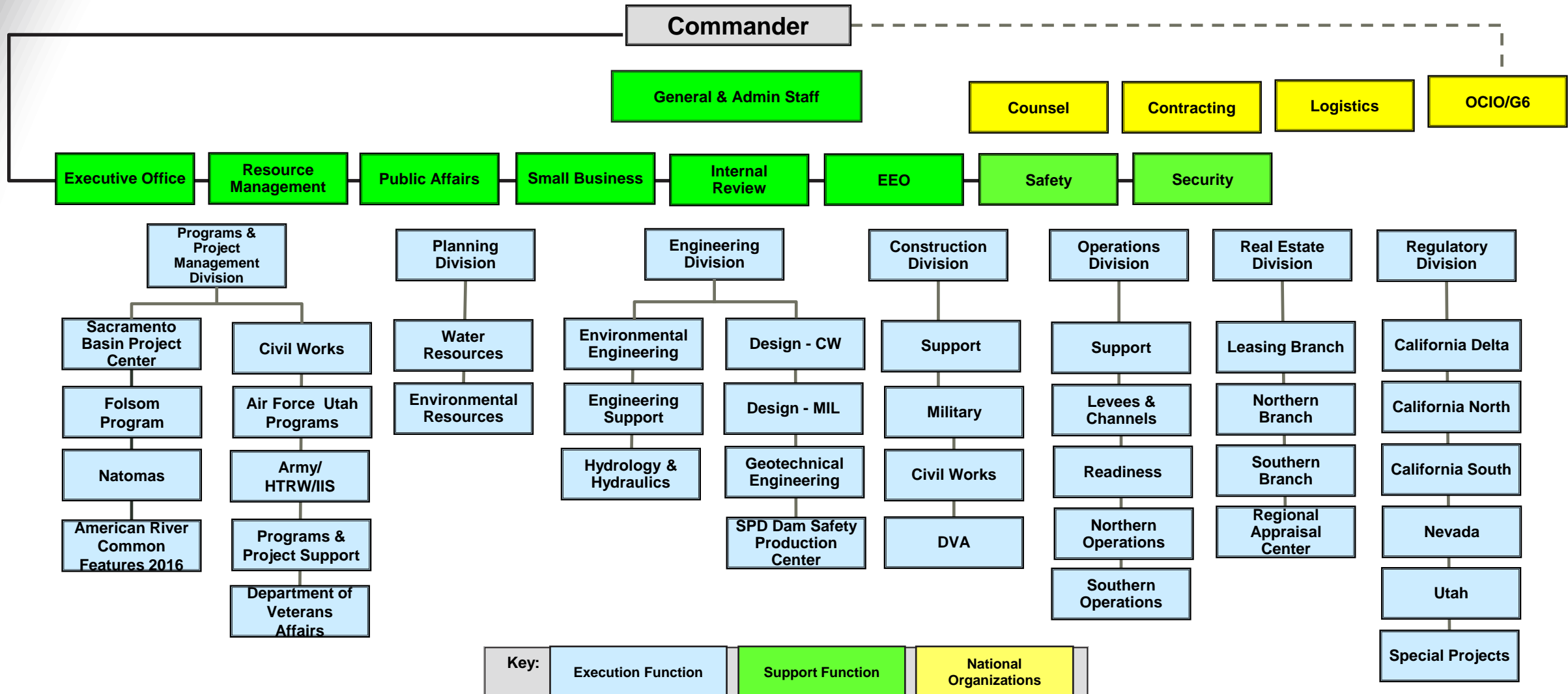
Dam Safety Prod. Center (Acting)



Mr. Michael Arles

Over 1,100 military and civilians serving the Nation... since 1929.

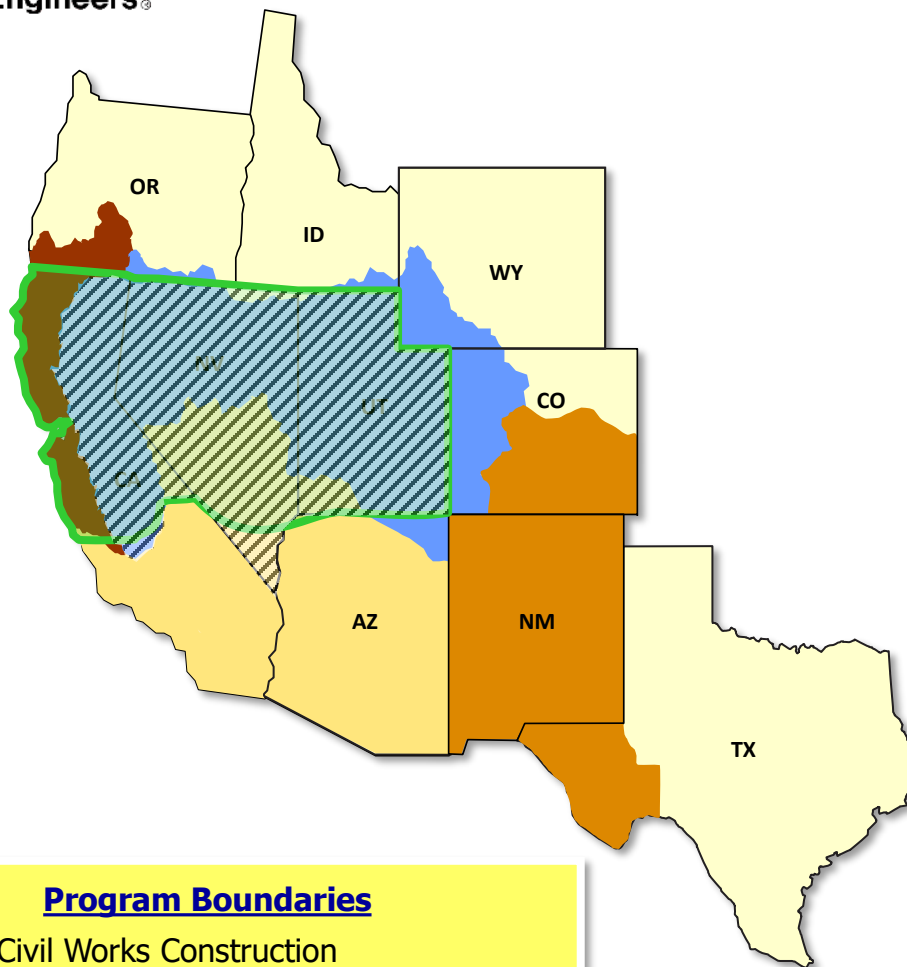
SACRAMENTO DISTRICT STRUCTURE





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SACRAMENTO DISTRICT OVERVIEW



Program Boundaries

- Civil Works Construction
- Military Construction Program
- Regulatory
- SPN Boundary (SPK MIL Design)
- SPL Boundary (SPK MIL Design)
- SPA Boundary

- Over 1,100 Team members serving a population of 11 million people
- 4 OCONUS Deployed Employees
- 27 Construction Offices
- 4 Regulatory Offices
- 3 MEGA Projects – American River Common Features (ARCF 2016), DVA Alameda CBOC & National Cemetery, DVA Livermore Campus (Realignment & Closure)
- Manage Recreation Facilities at 10 Projects; 2.35 Million Visits Annually
- Operate & Maintain 17 Dams and Reservoirs
- 19 Army & Air Force Programs/Installations
- Significant Hazardous, Toxic and Radioactive Waste (HTRW) Program
- South Pacific Division Dam Safety Production Center
- Serving 8 States (Primarily CA, NV, UT, CO)
- 90 Federally-recognized Tribes
- 46 Members of Congress



PROGRAMS AND PROJECT MANAGEMENT BRIEF



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Area Coverage



HILL AIR FORCE BASE PROGRAMS



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General Facts – Hill AFB, Utah

of Projects: 27 active

Range of Projects: \$3M - \$100M

New Projects under development: 15+

Potential of 1 MEGA Project: ~\$1B

Mission: Hill Air Force Base supports many operational and support missions, including the Ogden Air Logistics Complex (OO-ALC).

Host Unit: The 75th Air Base Wing is the host unit at Hill Air Force Base.

Geographic Landscape: provides “real world” practice situations for Air Force pilots as they prepare for overseas conflict. Its strategic location, training facilities, and munitions make HAFB an important asset to protect.

Size: Hill Air Force Base is the Air Force's second largest base by population and size.

Location: Hill Air Force Base is in Davis County, northern Utah....30miles north of Salt Lake City.

Employment: Hill Air Force Base is the largest single site employer in Utah, with more than 22,000 military and civilian employees.

Design & Construction Opportunities – Hill AFB, Utah

Project Name	Magnitude Range	Design Strategy	Design Start (FY / Quarter)	Construction Acquisition Strategy	Advertise (FY / Quarter)
FY25 East Campus Infrastructure - Hill AFB	\$100M to \$200M	DBB	Complete	Full & Open	FY25 / Q4
FY25 T-7A Depot Maintenance Complex - Hill AFB	\$200M to \$300M	DB	Complete	Full & Open	FY25 / Q4
FY25 T-7A Egress Facility - Hill AFB	\$10M to \$20M	DB	Complete	Set Aside	FY25 / Q4
FY26 Phase 1: F-35 Maintenance Facility - Hill AFB	\$200M to \$300M	DB	Complete	Full & Open	FY26 / Q4
FY27 Phase 1: F-35 Composite Repair & Training Facility - Hill AFB	\$100M to \$200M	DBB	FY26 / Q2	Full & Open	FY27 / Q4
FY29 Phase 2: F-35 Composite Repair & Training Facility - Hill AFB	\$200M to \$300M	DBB	FY28 / Q2	Full & Open	FY29 / Q4
FY29 Canopy Repair Facility - Hill AFB	\$50M to \$100M	DBB	FY28 / Q2	Possible Set Aside	FY29 / Q4
FY30 Radar Cross Section Test Facility - Hill AFB	\$100M to \$200M	DBB	FY29 / Q2	Full & Open	FY30 / Q4

Design & Construction Opportunities – Hill AFB, Utah

Project Name	Magnitude Range	Design Strategy	Design Start (FY / Quarter)	Construction Acquisition Strategy	Advertise (FY / Quarter)
FY30 Phase 2: F-35 Maintenance Hangar Facility - Hill AFB	\$50M to \$100M	DBB	FY29 / Q2	Possible Set Aside	FY30 / Q4
FY29 Organic Industrial Base: F-16 Emergency Power Unit Overhaul Facility - Hill AFB	\$100M to \$200M	DBB	FY28 / Q1	Full & Open	FY29 / Q4
FY30 Organic Industrial Base: Depot Hangar – Hill AFB	\$400M to \$600M	DBB	FY29 / Q1	Full & Open	FY30 / Q4
FY27 Homeland Defense Over the Horizon Radar, Operations Control Center – Hill AFB	\$100M to \$200M	DB	FY25 / Q1	Full & Open	FY27 / Q4
FY27 ERCIP Microgrid – Hill AFB	\$50M to \$100M	DBB	FY26 / Q1	Possible Set Aside	FY27 / Q4
FY27 UTTR Range Ops Center – Hill AFB	\$50M to \$100M	DBB	FY26 / Q1	Possible Set Aside	FY27 / Q4
FY27 Radiation Test Facility	\$50M to \$100M	DBB	FY26 / Q1	Possible Set Aside	FY27 / Q4

DUGWAY PROVING GROUND



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General Facts - Dugway

of Projects: 8 Active

Range of Projects: \$3M - \$89M

New Projects under development: 5

Dugway Proving Ground is an Army facility established in 1942 to test biological and chemical weapons, located about 85 miles southwest of Salt Lake City, Utah.

Design & Construction Opportunities – Dugway

Project Name	Magnitude Range	Design Strategy	Design Start (FY / Quarter)	Construction Acquisition Strategy	Advertise (FY / Quarter)
FY25 B3445 CARR Chem Lab Renovation - Dugway	\$3M to \$5M	DBB	FY23 / Q2	Set Aside	FY25 / Q4
FY27 (2) CO Satellite Fire Stations – Dugway	\$20M to \$25M	DBB	FY24 / Q2	Set Aside	FY26 / Q4
FY27 (3) CO HQ Fire Stations – Dugway	\$25M to \$30M	DBB	FY24 / Q2	Set Aside	FY26 / Q4
FY26 PG Building 4156 BMS Repair - Dugway	\$5M to \$10M	DBB	FY25 / Q2	Set Aside	FY26 / Q4
FY26 PG Fire Protection Repairs – Dugway (3 Similar Projects)	\$5M to \$10M	DBB	FY25 / Q2	Set Aside	FY26 / Q4
FY27 Chemistry Laboratory - Dugway	\$79M to \$85M	DBB	FY25 / Q2	Possible Set Aside	FY26 / Q4

ARMY 88TH RD



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General Facts – Army 88th RD

of Projects: 2 Active

Range of Projects: \$3M - \$5M

New Projects under development: 2

The 88th Readiness Division (RD) is Headquartered out of Fort McCoy, WS with 4 units supporting the 88th RD in Salt Lake City, Ogden and Camp Williams.



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Design & Construction Opportunities – Army 88th RD

Project Name	Magnitude Range	Design Strategy	Design Start (FY / Quarter)	Construction Acquisition Strategy	Advertise (FY / Quarter)
Repair Electrical Distribution System, UT030 – Army 88 th RD	\$3M - \$5M	DBB	FY25 / Q2	Set Aside	FY26 / Q2
Reconfigure Distance Learning Center at Uchida ARC, U032 – Army 88 th RD	\$3M - \$5M	DBB	FY25 / Q2	Set Aside	FY26 / Q2

CAMP WILLIAMS



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General Facts – Camp Williams

of Projects: 1

Range of Projects: \$400M to \$600M

New Projects under development: Phase 1 buildout

Potential of 1 MEGA Project: Phase 2 buildout post FY2030 with additional facilities such as an administration building, parking lot, warehouse, etc.

Ability to support qualification and training for every type of individual weapon in the Army inventory, Camp Williams provides a high quality training environment for Guard, Reserve, and Active Duty soldiers.



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Design & Construction Opportunities – Camp Williams

Project Name	Magnitude Range	Design Strategy	Design Start (FY / Quarter)	Construction Acquisition Strategy	Advertise (FY / Quarter)
FY27 NSA-U Consolidation Mission Facility	\$400M to \$600M	DB	FY25 / Q3	Full & Open	FY26 / Q4

AIR NATIONAL GUARD



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Design & Construction Opportunities – Air National Guard

Project Name	Magnitude Range	Design Strategy	Design Start (FY / Quarter)	Construction Acquisition Strategy	Advertise (FY / Quarter)
FY27 Maintenance Hanger & Shop - Air National Guard	\$50M to \$100M	DBB	FY26 / Q1	Possible Set Aside	FY27 / Q4
FY30 Fuel Cell and Corrosion Control Hanger - Air National Guard	\$50M to \$100M	DBB	FY29 / Q1	Possible Set Aside	FY30 / Q4
FY29 Maintenance Hanger - Air National Guard	\$50M to \$100M	DBB	FY28 / Q1	Possible Set Aside	FY29 / Q3



CONSTRUCTION

Office Personnel

URO – LEADERSHIP

Doug Wesemann (ACO) – MILCON Area Engineer
Chris Paxman (ACO) – Utah Resident Engineer
Caleb Sharp (ACO) – Utah Assistant Resident Engineer
David Smeraldo – Chief, Construction Inspections

URO – 14 Quality Assurance Reps

URO – 12 Project Engineers

URO – 3 Office Engineer

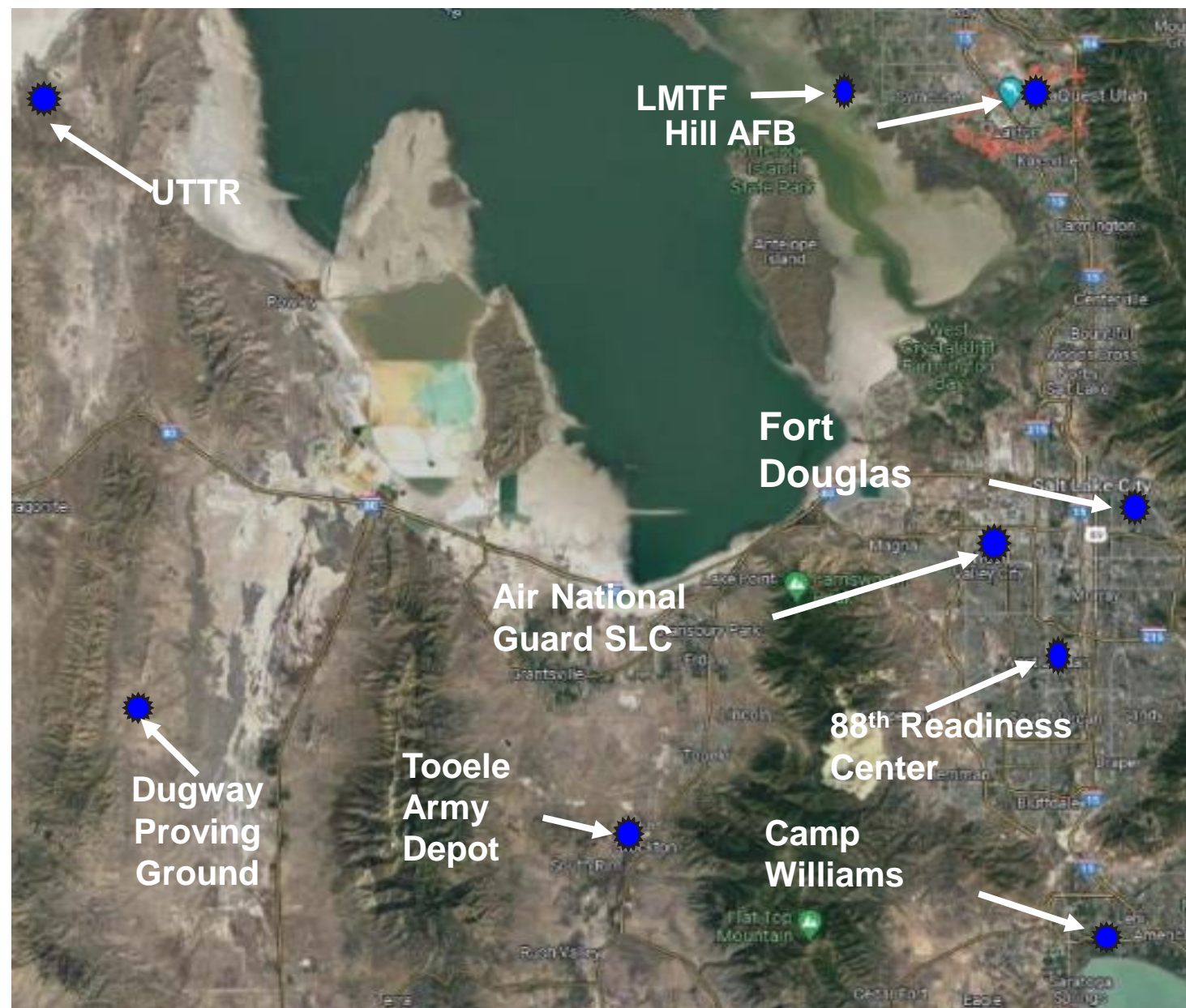
URO – 3 Office Engineer Techs

Construction Contract Administration & Quality Assurance

-27 OPEN CONTRACTS

-OVER \$700M

-Constructing \$20M per Month





CONTRACTING

District Personnel

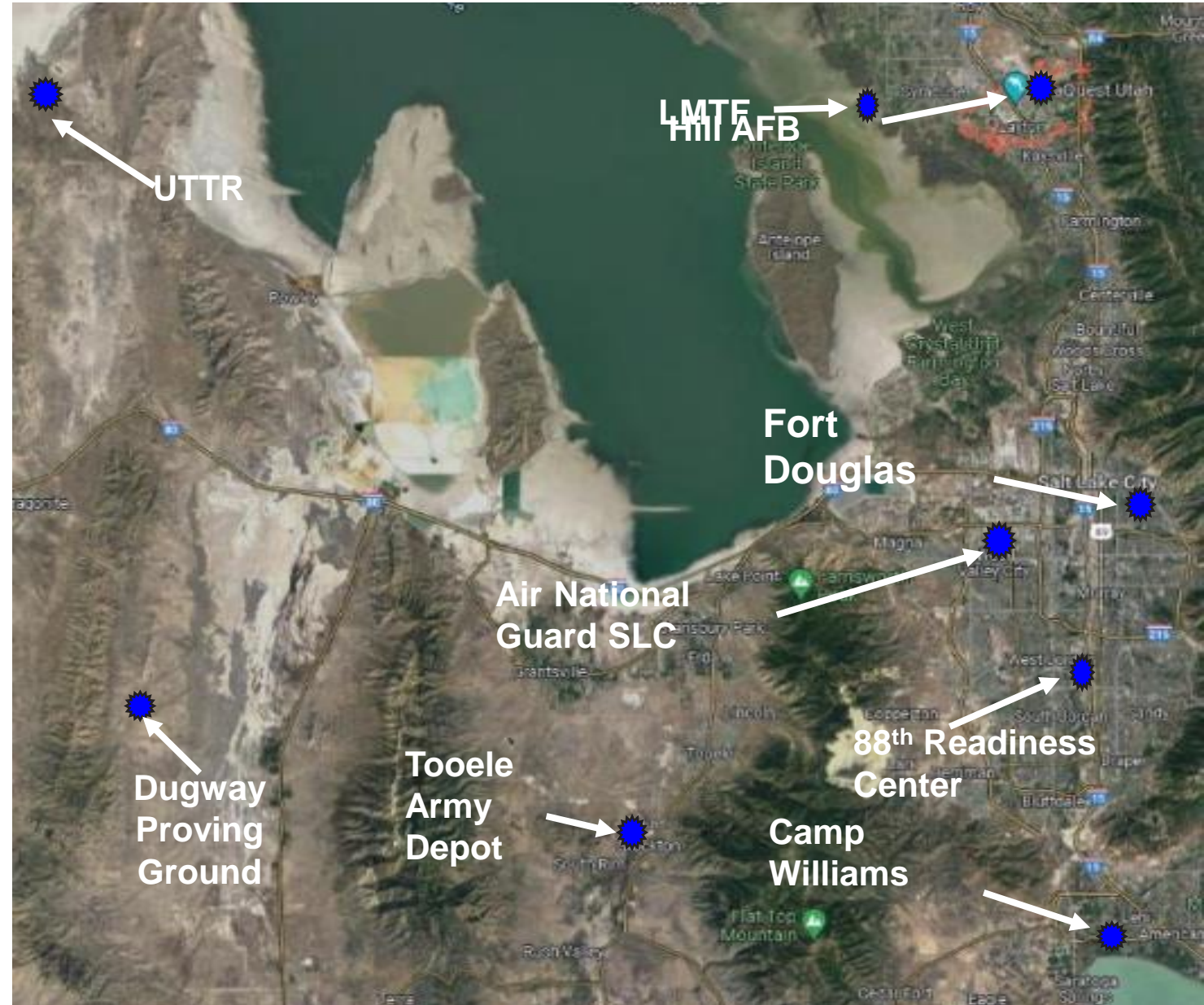
Sacramento Contracting– LEADERSHIP

LTC Matt Webb – Acting Director of Contracting
Tre Santos – Construction Branch Chief

Utah Contracting Office

Rachel Kinney, Contracting Section Chief
Michelle Spence – Contracting Officer, Mega Team Lead
Personnel – Contract Specialist (3)

Primary Point of Contact – Utah Construction Contracts
(pre-award)





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Contracting Opportunities



- Anyone interested in doing business with the government can use this system to search opportunities. Opportunities include pre-solicitation notices, solicitation notices, award notices, and sole source notices
- register your business in the federal government's system for award management (SAM).
- Register in procurement integrated enterprise environment (PIEE) 2-step process:
 - how projects are advertised
 - how to submit proposal

COMMON PROPOSAL PITFALLS

- Bidders/offerors do not read the solicitation and instructions to bidders thoroughly bid schedule not filled out correctly past performance relevancy requirements are not met per the terms of the solicitation requirements.

PIEE submissions, do not wait until the last day last minute to submit, PIEE does have technical issues the government contracting team (ko listed on the solicitation) cannot respond to emails pertaining PIEE submission issues.

Ensure to ask questions during the projnet window, no questions are accepted after the projnet closing period
quality control your proposal prior to submission to ensure all required documentation is submitted.

- Clearly identify your firm UEI and cage.
- Bid/proposal specific to the RFP/IFB rather than generic with pricing.
- The “bid date” on the bid bond guarantee is missing or incorrect
- The “invitation number” on the bid bond guarantee is missing or incorrect
- Do sign the SF1442 Blocks 20a,b&c and acknowledge amendments
- Make sure to fill out Block 14 on SF1442
- Be sure to include all reps & certs required
- Be sure to read all solicitation requirements for responsiveness



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LEADERSHIP



LTC Matthew Webb
Acting Division Chief, Contracting



Trina Davis
Deputy Chief, Contracting
Business Oversight Branch



Dayon (Tre) Santos
Chief, Construction Branch



Dan Czech
Chief, Service & Supply Branch



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POINTS OF CONTACT

❑ Sacramento District Contracting Division and Small Business Office Information

- Contracting Acting Division Chief
 - LTC Matthew Webb Matthew.M.Webb@usace.army.mil
- Contracting Deputy Division Chief
 - Trina Davis Trina.J.Davis@usace.army.mil
- Construction Contracting Branch Chief
 - Dayon (Tre) Santos Dayon.T.Santos2@usace.army.mil
- Services and Supply Branch Chief
 - Daniel Czech Daniel.E.Czech@usace.army.mil

❑ Sacramento District Deputy, Office of Small Business Programs

- Vernon Simpkins Vernon.A.Simpkins@usace.army.mil

To find projects, announcements and Sources Sought opportunities please go to the www.sam.gov

To locate Sacramento District opportunities please enter “W91238” in the Keyword/Solicitation # search field.

Follow us on Facebook: <https://www.facebook.com/sacramentodistrict/>

QUESTIONS?





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BUSINESS OPPORTUNITIES OPEN HOUSE SACRAMENTO DISTRICT – US ARMY CORPS OF ENGINEERS

Sacramento
District



Small Business

We Are Hiring



Join the Team!



sam.gov

Sacramento
District



Facebook



Use your smart phone to access sam.gov

Scan QR Code (links to Sam.gov)

- Go to bottom of page and click “OK”
- Click “Advanced Search”
- Go to bottom of page and click “Apply”
- View current advertised solicitations, etc.



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Sacramento District

The U.S. Army Corps of Engineers strives to protect, sustain, and improve the natural and man-made environment of our nation, and is committed to compliance with applicable environmental and energy statutes, regulations, and Executive Orders. Sustainability is not only a natural part of USACE's decision processes, it is part of the culture.