

# SACRAMENTO DISTRICT BUSINESS OPPORTUNITIES OPEN HOUSE

Col. James Handura.  
Sacramento District  
February 20, 2020



US Army Corps  
of Engineers®



# PURPOSE AND AGENDA



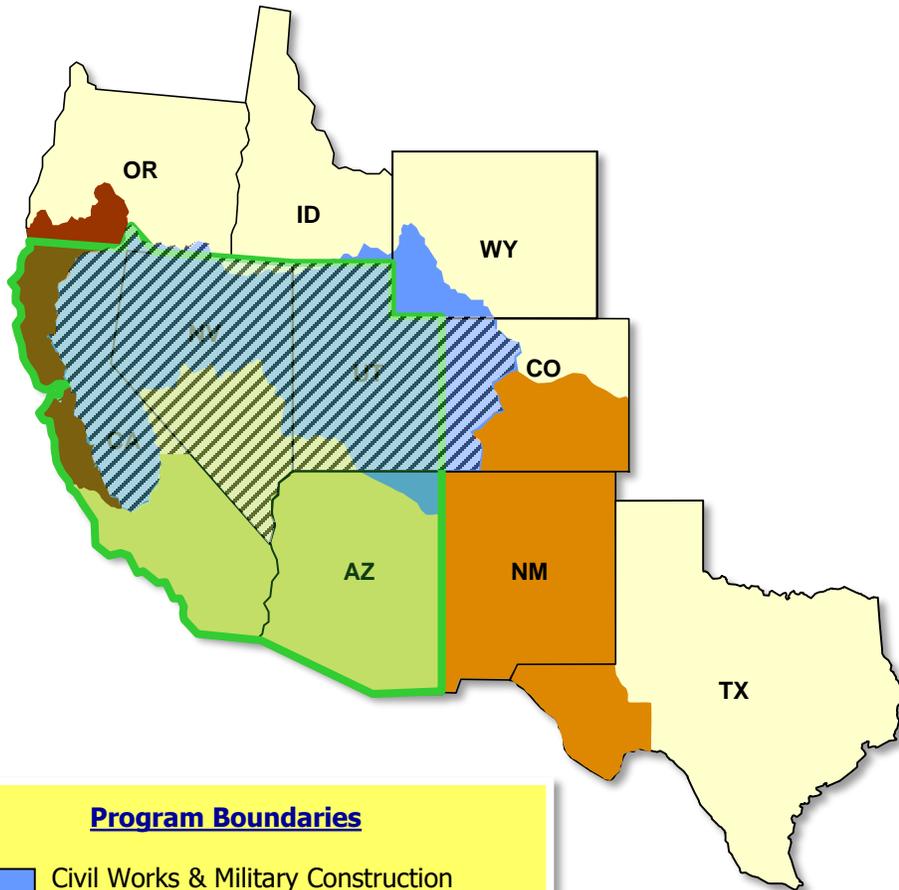
## Purpose:

- Connect contractors with acquisition and project management personnel to discuss contracting opportunities face-to-face.
- Connect key District personnel with Small and Large Businesses seeking to work with the District, and Answer your Questions in regards to Doing Business with the Corps.

<b>Today's Agenda:</b>	0830 - 0900	Registration
	0900 - 0915	Opening Remarks & Sacramento District Overview
	0915 - 1000	Division Briefings
	1000 - 1130	Networking
	1130 – 1230	Panel Discussion / Q & A
	1230 – 1300	Networking



# SACRAMENTO DISTRICT OVERVIEW



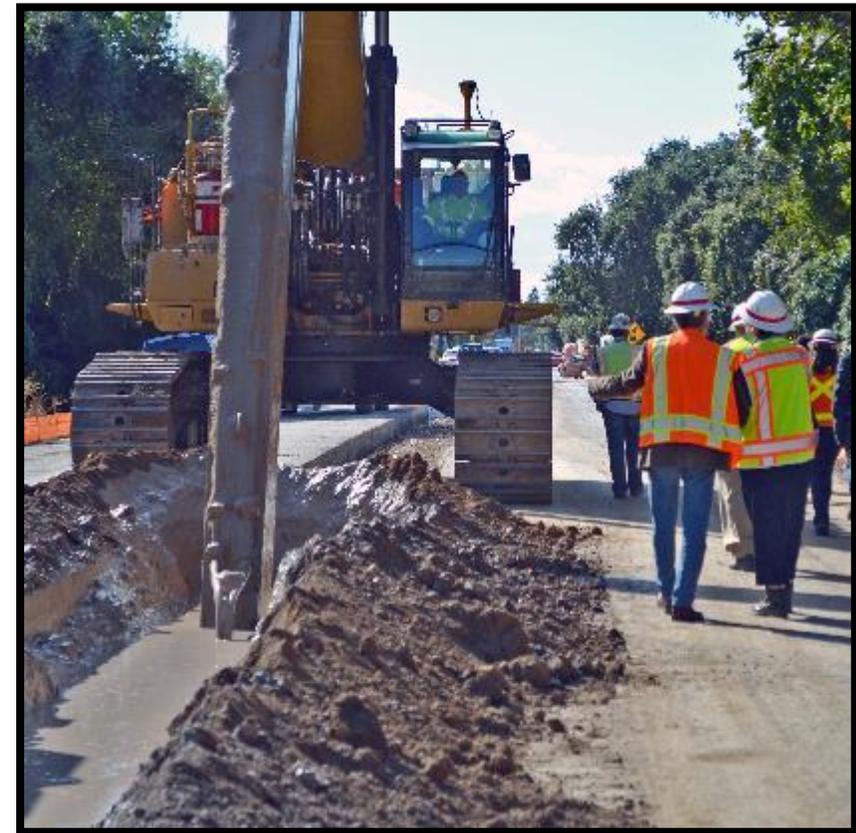
**Program Boundaries**

- Civil Works & Military Construction
- Military Design Program
- Regulatory

- Approximately 1100 Employees
- 7 \*OCONUS Deployed Employees (\*Outside Continental U.S.)
- 16 Construction Offices
- 6 Regulatory Offices
- 3 MEGA Projects – Department of Veterans Affairs, Isabella Dam, Folsom Dam (Joint Federal Project & Dam Raise)
- Manage Recreation Facilities at 10 Projects; 3.37 Million Visits Annually
- Operate & Maintain 17 Dams and Reservoirs
- 15 Army and 4 Air Force Programs / Installations
- Significant Hazardous, Toxic and Radioactive Waste Program
- South Pacific Division Dam Safety Production Center
- Serving 8 States (Primarily CA, NV, UT, CO)
  - 90 Federally-recognized Tribes
  - 46 Members of Congress



# CIVIL WORKS PROGRAM



## Civil Works Program

FY18 Supplemental	\$2.1B
FY19	\$410M+
FY20	\$385M+
FY21	\$430M+



# MILITARY / ENVIRONMENTAL CLEANUP PROGRAM



- Army Installations
- Air Force Installations
- Closing Installations



Military Program (MILCON/SRM/O&M)	
FY20	\$424M
FY 21	\$482M

Environmental Cleanup Program	
FY20	\$72M
FY21	\$70M



# DEPARTMENT OF VETERANS AFFAIRS (DVA)



*Community Based Outpatient Clinic and Columbarium, Alameda, CA*



*Seismic Upgrade and Clinic Expansion  
Reno, NV*



*Livermore Realignment & Closure,  
Livermore / Stockton / Fremont, CA*

DVA Project Totals	
Reno	\$231M+
Alameda	\$236M+
Livermore/Stockton Fremont	\$427M+



# DISTRICT DEPUTY FOR PROJECT MANAGEMENT



**Ms. Tambour Eller**

## TOP SACRAMENTO DISTRICT PRIORITIES

1. DVA Construction Contract Acquisition
2. Isabella Dam Safety Modification Project
3. Military Ocean Terminal Concord (MOTCO) Installation Support
4. Civil Works Supplemental
5. PL 84-99



# CHIEF, ENGINEERING DIVISION



**Mr. Rick Poeppelman, P.E.**

## TOP FOCUS AREAS

1. Overall – Ensuring that sufficient in-house and A-E resources are available for mission execution for Military, CW, IIS, Ops, PL 84-99, Dam Safety, and Levee Safety Programs
2. Department of Veterans Affairs design lead and engineering during construction
3. Supplemental Program design activities and construction support – in-house and A-E
4. Isabella Dam Safety Modification Project – Engineering During Construction
5. MOTCO design work – in-house and A-E



# CHIEF, OPERATIONS DIVISION



**Mr. Randy Olsen**

## TOP FOCUS AREAS

1. Replace Project Office – Black Butte Dam
2. Repair Rockslide – Buchanan Dam
3. Gate Hoist Replacement – Englebright Dam
4. Service Contracts – Paving, Replace Restrooms
5. PL 84-99 Rehabilitation – FY17 & FY19 Repairs



# CHIEF, CONSTRUCTION DIVISION



**Mr. Steve Gladwell**

## TOP FOCUS AREAS

1. Isabella Dam Safety Modification Project – Construction administration and quality assurance
2. Department of Veterans Affairs – Design and Solicitation Phases
3. Supplemental Program – Design and Planning Phases
4. Natomas – Multiple Reaches Under Construction
5. MOTCO – Pier 2, Construction Underway



# CHIEF, MEGA PROJECTS CENTER



**Ms. Linda Finley**

## TOP FOCUS AREAS

1. Department of Veteran's Affairs Program
  - Reno
  - Stockton/Livermore
  - Alameda
2. Isabella Dam Safety Modification Program
3. Folsom Program
  - Joint Federal Project completion
  - Dam Raise
  - Water Control Manual



# CHIEF, PLANNING DIVISION



**Ms. Alicia Kirchner**

## TOP FOCUS AREAS

1. Develop approvable decision documents to determine federal interest in Civil Works projects; including flood risk reduction, ecosystem restoration and multi-purpose
2. Ensure compliance with environmental and cultural laws and regulations for Civil Works and Military projects
3. Provide technical services and planning to states, local government and tribes to support their effective flood plain management
4. Assist states, local governments, tribes prepare comprehensive plans for the development and conservation of water and land resources
5. Identify existing and future water resource needs and strategies



# CHIEF, REAL ESTATE DIVISION



**Mr. Adam Olson**

## TOP FOCUS AREAS

Real estate acquisition, management and disposal support for:

1. Civil Works Projects
2. Military Installation / Military Construction (MILCON) Projects
3. Interagency Projects (e.g. CBP, VA, DOE, etc.)
4. Armed Forces Recruiting Centers Leasing Program
5. Base Realignment and Closure (BRAC), Formerly Used Defense Sites (FUDS), & Army Reserve Property Exchange (RPX) Programs



# CHIEF, REGULATORY DIVISION



**Mr. Michael Jewell**

## TOP FOCUS AREAS

1. Overall the regulatory mission of the U.S. Army Corps of Engineers is to protect the Nation's aquatic resources, while allowing reasonable development through fair, flexible and balanced permit decisions
2. Permitting: Authorize discharges of dredged or fill material in waters of the U.S.
3. Compliance: Ensure permit applicants follow permit terms and conditions
4. Enforcement: Investigate unpermitted activities
5. Developing programmatic agreements and permitting processes to streamline permitting



# DEPUTY CHIEF, CONTRACTING DIVISION



**Ms. Trina Davis**

## TOP FOCUS AREAS

1. Disaster Response / FEMA Support
2. Department of Veteran's Affairs
3. Military Ocean Terminal Concord (MOTCO)
4. District's Military and Civil Works Missions
5. Growing and Sustaining the Contracting Workforce



# ACTING CHIEF, RESOURCE MANAGEMENT



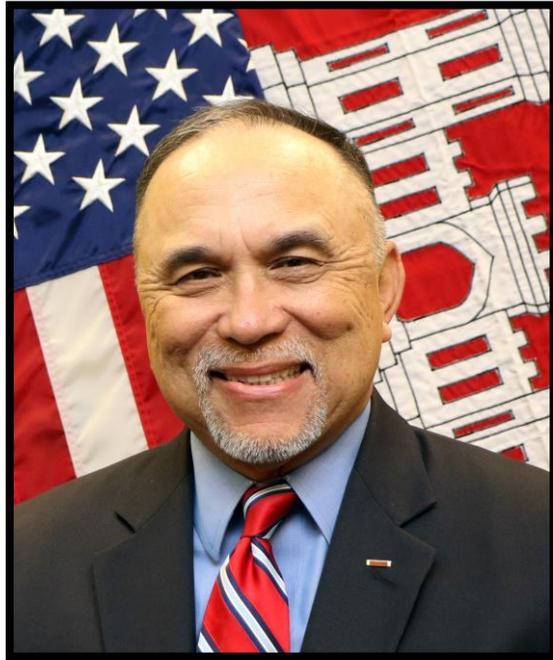
**Ms. Andrea Homer**

## TOP FOCUS AREAS

1. Funds Management and Control
2. CFO (Chief Financial Officers) Test Plans
3. Standardized Support Agreements
4. Unmodified Financial Statements
5. Successful Year-end Close Activities



# CHIEF, OFFICE OF COUNSEL



**Mr. A. L. (Al) Faustino**

## TOP FOCUS AREAS

1. Review contract actions over \$500K.
2. Represent USACE before administrative tribunals such as GAO, the ASBCA, the MSPB and EEOC.
3. Assist the U.S. Department of Justice in all federal litigation.
4. Provide comprehensive legal services to the Civil Works and Military Programs, with a focus on MEGA projects.
5. Manage the Commander's Ethics and Freedom of Information Act programs.



# Points of Contact



## **Sacramento District Deputy Director, Small Business Programs**

Michelle Morales: [michelle.d.stratton@usace.army.mil](mailto:michelle.d.stratton@usace.army.mil)

## **Sacramento District Contracting Division**

### **Construction Contracting Branch Chief**

Ms. Kimberly Ford: [kimberly.j.ford@usace.army.mil](mailto:kimberly.j.ford@usace.army.mil)

### **Services and Supply Branch Chief**

Mr. Daniel Czech: [Daniel.E.Czech@usace.army.mil](mailto:Daniel.E.Czech@usace.army.mil)

To access fact sheets and information with regards to  
USACE SPK District projects within each Congressional District:

<https://arcg.is/1jj008>

To find Projects, Announcements and Sources Sought opportunities  
please go to the Federal Business Opportunities website: [www.fbo.gov](http://www.fbo.gov)

To locate Sacramento District opportunities please enter “W91238” in the Keyword/Solicitation # search field.

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